

Notice of Intent to Award a Sole Source Procurement

Notice is hereby given that the Hillsborough County Aviation Authority (Authority) intends to award a sole source contract(s) to The Indoor Lab LLC for the purchase of Innoviz Technologies Ltd. (Innoviz) LiDAR sensor sold exclusively by The Indoor Lab to airports in the United States. The Authority intends to begin negotiations with The Indoor Lab LLC on or about September 20, 2024.

Innoviz is the manufacturer of advanced LiDAR sensors and sells to major automotive companies including BMW and Volkswagen. The Indoor Lab is specialized in adapting automotive technology for airport applications and responsible for implementing and integrating Innoviz's technology in the U.S. airport sector. The Indoor Lab is currently the only company authorized to sell Innoviz's LiDAR products to airport entities in the U.S. and includes related services such as installation, maintenance, and support for the LiDAR systems.

Companies who believe they can meet or exceed the above stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Hillsborough County Aviation Authority, Tampa International Airport, SkyCenter, 5411 SkyCenter Drive, Tampa, Florida 33607, Attention: Damaris Cordova, Sr. Procurement Agent. For further information email dtorrescordova@tampaairport.com. Responses must be received by September 18, 2024 at 2:00 p.m. ET.