

## AVIATION AUTHORITY POLICY

<b>800: CONCESSIONS AND REAL ESTATE</b>	<b>Effective: 03/06/14</b>
<b>CONCESSIONS</b>	<b>Revised: <u>04/05/22</u></b>
<b>P821 On-Airport Rental Car Companies</b>	

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**PURPOSE:** To establish a policy governing the operation of on-airport rental car companies having an on-airport rental car concession agreement.

**LEGAL CONSIDERATION:** Pursuant to Section 6(2)(ii) of the Hillsborough County Aviation Authority Act, the Authority has the power to “[f]ix, alter, charge, establish, and collect rates, fees, rentals and other charges...for the services of Authority facilities at reasonable and uniform rates.” Additionally, Authority Policy P820, Award of Concession Agreements, governs the selection and award of concession agreements, including on-airport rental cars.

**POLICY:** All on-airport rental car companies operating at any of the Authority’s Airports must enter into an agreement with the Authority to perform their business on the Airport(s).

On-airport rental car concession agreements will establish fees due to the Authority for the right to do business on the Airport(s).

- A. Said fees will be based on a set percentage of the gross receipts received by the on-airport rental car company from its Airport generated business. Gross receipts will be specifically defined in the concession agreements between the on-airport rental car companies and the Authority.
- B. Authority established fees and charges collected from the operators of on-airport rental car companies will ensure that the Authority generates the appropriate revenue from the provision of these services.
- C. Pursuant to Board Resolution No. 2011-106, dated September 1, 2011, Authority has established a Customer Facility Charge (CFC) in order to fund rental car facilities. On-airport rental car agreements will provide for a CFC in support of the Authority’s Strategic Business Plan. Any changes to the CFC will be approved by the Board.
- D. CFCs will not apply to rental car companies which occupy space at a Fixed Based Operator -(FBO).