

**EXHIBIT “C”
RATING CRITERIA
RFP: Work Order System Replacement
(HCAA Project No. 5510 10)**

In accordance with responses requested in the Work Order System Replacement Request for Proposals (RFP), the following information is provided in an effort to clearly outline the evaluation criteria that have been established in determining which Proposer will best contribute to the overall goals of the Authority. Each evaluation area is weighted and may have a possible score ranging from 0-10.

Cost (Evaluation Weighting 20)

The 5-year total cost of ownership for the system.

The detailed breakdown of the cost will also be considered.

Higher scores will be given for the less costly system calculated with the annual software maintenance included.

Demonstration (Optional) (Evaluation Weighting 20)

Primary focus will be on system functionality and ease of use.

Experience of Proposer (Evaluation Weighting of 10)

The focus will be on the overall experience of the Proposer in implementing the proposed software.

Higher scores will be given for implementing the proposed software at an airport or other governmental entity with similar requirements.

Experience of Implementation Specialist and Staff (Evaluation Weighting of 10)

The focus will be on the experience of the lead consultant implementing the proposed software.

Higher scores will be given for experience implementing the proposed software at an airport or other governmental entity with similar requirements.

Functionality – System – Attachment 1 (Evaluation Weighting 20)

The focus will be on meeting system functionality.

Maintenance and Support (Evaluation Weighting 5)

The focus will be on the type of maintenance and support provided by the Proposer or software developer.

Higher scores will be given for software maintenance and support that will be provided directly with the software developer.

Project Approach and Schedule (Evaluation Weighting 10)

The focus will be on how well the Proposer describes their individual project approach and schedule.

Higher scores will be given for project approaches and schedules that are deemed to be a better fit with the overall Authority project approach and schedule.

Training (Evaluation Weighting 5)

The training for the system.

Higher scores will be given for a detailed syllabus of the training, on-site training, training manuals and hands-on training with experienced trainers.